

## Life Sciences Commodity Team Member – Req #20140179

**APPLICANTS MUST APPLY AT JOBS.UCOP.EDU TO BE CONSIDERED FOR THIS POSITION**

If interested, please apply at [jobs.ucop.edu/applicants/Central?quickFind=57208](https://jobs.ucop.edu/applicants/Central?quickFind=57208)

The Life Sciences Commodity Center of Excellence is responsible for establishing and implementing system-wide commodity strategies including commodity management, strategic sourcing, contract management, supplier relationship management, utilization management and demand management.

Working with a high degree of autonomy as a Commodity Center of Excellence (COE) team member under the direction of the Category COE Manager, implement strategic sourcing opportunities and strategies that meet the needs of the University, leverage annual category spend in the range of \$300-\$800 million and produce best-in-class supplier contracts and supplier relationships. Analyze spend by commodity using appropriate business metrics, modifying commodity strategies to maintain flexibility in responding to new opportunities or changing University business needs. Participate in the development of a forecasted sourcing/projects pipeline that prioritizes sourcing initiatives to pursue and tracks significant on-going cost savings, and execute against a plan. Develop and maintain category specific knowledge including leading practices and trends.

The Life Sciences Center of Excellence Team Member position will reside on one of the ten UC campuses. (Note: Internal applicants will not need to relocate. External applicants will be considered for a campus nearest to them.)

**Requirements:**

3+ years of experience in strategic sourcing, supply chain management, procurement or related experience such as Global 1000 enterprise sales or product management.

2+ years demonstrated high level of product/service expertise including leading negotiations for the Life Sciences category. Builds and maintains credibility as an expert within a specific category with key stakeholders.

**Duties:**

Analyze commodity category products and market opportunities for the IT category, and establish/lead system-wide stakeholder teams to gather requirements and collect input/feedback as needed during other project phases.

Work within a virtual team environment through all aspects of a sourcing initiative, focusing on complex initiatives with benefit potential of >\$500k/year. The sourcing initiative process includes RFI/RFQ/RFP development process, including data collection and analysis, market research, proposal/quote evaluation, negotiating, execution and implementation of contracts for assigned commodities.

Ensure strategic sourcing agreements have favorable pricing, terms, conditions, rebates, etc. by arriving at University positions through review and analysis of internal factors and external market conditions and in the context of the Category and sub-Category strategy. Coordinate the review of proposed contracts with respect to financial terms, usage restrictions and procedures, intellectual property rights, services terms, University liability, alignment with sustainability goals, and conformance with University policies and applicable legal guidelines.

Utilize state of the art electronic systems to perform spend analytics, conduct on-line bidding events and manage resultant awards to insure user adoption and supplier performance through integrated contract management software. Research (understand, track, anticipate) and provide benchmark (industry, cost, best practice) information for key commodities.

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