

Request for Proposal

Cardiac Rhythm Management

11/14/25

University of California Health is submitting this RFP for Cardiac Rhythm Management, and as a supplier to UC Health, you are invited to submit a proposal.

Business Opportunity UC Health is undertaking a thorough evaluation of the value associated with providing care using medical devices within the cardiac rhythm management (CRM) service line. As a valued Supplier to UC Health, this presents a significant opportunity for you to demonstrate your commitment to delivering value and innovation. We encourage you to actively engage with us to optimize costs and provide life-saving products to our patients.

Network Participants: The contract awards will cover UC San Diego Health System, UCLA Health System, UCSF Medical Center, UC Davis Medical Center, and UC Irvine Medical Center. All legacy and recently acquired facilities.

Cross References as part of the Requirement for consideration: In order to fully examine and optimize all possible award structures, Provider requests that their current product spend be cross referenced to the best of your ability so your proposal value can be fully evaluated. The attached RFP Response Template has all the items purchased for the past 12 months.

Inventory Management Program: where applicable and agreed upon by the individual medical center, the awarded suppliers are expected to participate in an Inventory Management Program (i.e.) consignment, trunk stock, or other. Such inventory management shall be agreed upon through its own agreement and will be addressed by The University of California Health and awarded suppliers.

Product Evaluations: As part of this project, physicians are supportive of evaluating products and devices that may not currently be used by UC Health. In the event such opportunities are identified, UC Health will work with Supplier to coordinate a product evaluation.

Contract Length: 36 months plus two one year extensions

Response Due Date: 12/11/2025

Estimated Contract Target Effective Date: Calendar Q2 2026

Pricing Analysis: UC Health Sourcing team will analyze savings for UCD, UCSF, UCLA and UCSD. UCI Sourcing team will analyze the UCI savings.

Contract:

Two contracts will be completed for this. A Vizient Aptitude contract for UCD, UCSF, UCLA and UCSD. And a HPG S2 custom tier pricing for UCI. Each contract will have the same UC Health pricing. There will be commitments in each contract that add up to the total systemwide commitment.

Market Share Commitment: The total system market share commitment will be tracked by summing up the commitment at each location and will be managed to drive to the overall UC Health systemwide commitment.

Pricing:

UC Health is undertaking this RFP with physician engagement and support, which will allow our physician to use the right product for our patients, while containing cost. We are requesting your pricing proposals based on the below structure:

Award Structures Requested:

- 1) Price at Access no marketshare commitment
- 2) Dual Source 75% marketshare commitment
- 3) Single Source 60% marketshare commitment

- Compliance measured on:
- New products, which are identified as an evolutionary product line extension must be priced at or below comparable current technology. If a new product is introduced that UC identifies as revolutionary not comparable current products, then the Product will be assessed through the COVE CRM Sourcing Council.

Attachments associated with this RFP include:

- **RFP Submission Template** – Detailed instructions for responses per Provider
- **Network Participants**- Facilities included in RFP
- **Quiet Period**- For review, signature and return

All RFP submission needs to follow the RFP Template as attach and provide the RFP response needs to meet the following:

- Due date of the RFP response 12/11/2025.
- to Robert.gotto@ucop.edu with RFP ID# COVECRM-0001 and your company name in the subject line.

Should questions arise during the RFP process, all inquiries should be made in writing to robert.gotto@ucop.edu This way, we can assure that any information that is pertinent to the RFP process are communicated appropriately.

Please review, sign and reply to the “Quiet Period” communication as confirmation and acknowledgement of the CRM RFP request.

Thank you in advance for your cooperation and we look forward to receiving your response.

Regards,

Robert Gotto
UC Health Sourcing Director
University of California Health
Office of the President
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