

Request for Proposal

Pillows

RFP # 136198

Date: 8/9/2022

At the direction of Regents UC Health System, aptitude is launching this RFP and you are formally invited to submit a proposal.

Business Opportunity: Provider has undertaken a process to review the costs and quality associated with the delivery of care. Strategic Sourcing has engaged clinical leadership in this process, and they have offered support to ensure a reduction in costs while maintaining quality of care.

Cross References: In order to fully examine and optimize all possible award structures, Provider requests that their current product spend be cross referenced to the best of your ability so your proposal value can be fully evaluated. The attached RFP Response Template has all the items purchased for the past 12 months.

Contract Length: 24 months with option to extend

Contract Target Effective Date: 10/1/2022

Pricing/Award Structures Requested. Regents UC Health System has requested that responses be populated for each scenario, feel free to add additional value, rebates, etc.

- Access
- Sole Source 80%
- Sole Source 90%

Additional Attachments associated with this RFP include:

- **RFP Response Template** – Detailed instructions for responses per Provider
- **Participating Facilities** – Facilities included in the RFP
- **Quiet Period** – For review, signature and return

Additional Contracting Requirements:

- Any awarded supplier active in aptitude will execute a CPA accordingly.
- Any awarded supplier not active in aptitude but awarded a national GPO contract will execute an agreement tied to the national GPO contract.
- Any awarded suppliers not applicable to the above two scenarios are encouraged to become active in aptitude or execute a local agreement.

Please utilize the instructions on the following attachment to complete the requested information by 08/23/2022. All completed documents need to be submitted to pricingrequest@aptitude.com with RFP ID# 136198.

We ask for your reply to this communication as confirmation of receipt and please direct any subsequent questions regarding this RFP to contact information below. Thank you in advance for your cooperation and we look forward to receiving your responses and working with you on this initiative.

Regards,

Business / Clinical Questions:

Mandy Huyler, CMRP
Strategic Sourcing Manager, Patient Care Products
UC Health, University of California, Office of the President
Mandy.Huyler@ucop.edu

Aptitude Questions:

Ken Ott
Strategic Supplier Partnership Director
ken.ott@aptitude.com
972-581-5253